

Jeffrey R. Kushner
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Education	HARVARD UNIVERSITY, John F. Kennedy School of Government Master in Public Administration, 2014	Cambridge, MA
	COLUMBIA UNIVERSITY, COLUMBIA BUSINESS SCHOOL Master of Business Administration, 2000	New York, NY
	UNIVERSITY AT ALBANY BA, History, 1989	Albany, NY
Experience		
January 2017- Present	NORTHEASTERN UNIVERSITY Lecturer <ul style="list-style-type: none">• Lecturer in College of Arts, Media and Design• Developed Class in Entrepreneurship• Originate lesson plans and other materials for Classes in Financial Management and Entrepreneurship	Boston, MA
July 2015- Present	GRIT, INC. Board Chairman <ul style="list-style-type: none">• Successfully led capital raise for Seed Equity round and follow on round• Recruitment of Board Members• Advised on creation of product for US market• Encouraged company to convert from not-for-profit to a for-profit strategy• Mentoring of CEO/CTO	Boston, MA
December 2014- Present	PROSPECT HILL ACADEMY CHARTER SCHOOL Chairman/Board of Trustees <ul style="list-style-type: none">• Chairman of development and governance committees• Member of search committee that successfully hired new Head of School• Recruitment of Board Members• Leading strategy to better integrate PHA in to community in order to create internship opportunities for students and raise funds for school	Cambridge, MA
October 2014- Present	HARVARD UNIVERSITY HARVARD KENNEDY SCHOOL OFFICE OF CAREER ADVANCEMENT HARVARD INNOVATION LAB (ILab) Entrepreneurship Mentor <ul style="list-style-type: none">• Advise graduate students on how to build a business including: writing business plans, performing market analysis, presentation skills and creating a personal narrative• Connect social entrepreneurs to funders	Cambridge, MA
July 2014- Present	TOWN OF BROOKLINE Town Meeting Member/Moderators Committee on Taxi Medallions <ul style="list-style-type: none">• Elected to three year term in 2015• Restructured taxi licensing options for Brookline taxis• Part of committee studying alternate tax structures for Senior Citizens• Created and presented options to local government, Town Meeting, and Board of Selectmen	Brookline, MA
December 2012- Present	SOCIAL VENTURE PARTNERS Board Member/Partner <ul style="list-style-type: none">• Appointed to three year term in June 2015• Led search for new Executive Director	Boston, MA

- Create strategy for growth of SVP
- Selected grantees as member of investment committee
- Lead Partner for engagement with Union Capital Boston

October 2003- December 2011 **BLUEMOUNTAIN CAPITAL MANAGEMENT** New York, NY/London, UK
Partner

August 2008- December 2011 **BLUEMOUNTAIN CAPITAL PARTNERS** London, UK
CEO, Europe

- Senior leadership person for the firm in Europe. Responsible for executing firm policy in the region.
- Member of firms management committee, the group responsible for all strategic decisions.
- Led a highly successful turnaround in the business, which had not been profitable in any of the 4 years preceding my arrival.
- Managed a team of 25 professionals across multiple disciplines.
- Responsible for recruitment and hiring of professional staff
- Lead role in compensation, evaluation, and development of staff.
- Senior marketing role in firm’s successful capital raising efforts in Europe and the Middle East.
- Rebranded the European business to all constituents both internal and external.
- Manage relationships with firm’s counterparties (Investment Banks, Investors, Vendors).
- Firm’s representative to various regulatory bodies and industry-wide initiatives including the EU Parliament, FSA, and ISDA.

March 2007- July 2008 **BLUEMOUNTAIN CAPITAL MANAGEMENT** New York, NY
Head of Managed Products

- Responsible for business that managed \$1.4bn of capital via 3 Collateralized Loan Obligations.
- Lead marketer for (CLO’s) and Collateralized Synthetic Obligation (CSO) transactions.
- Recruitment and hiring of Portfolio Manager.
- Creation and review of all documentation for transactions.
- Work closely with underwriter across multiple disciplines.

October 2003 - February 2007 **BLUEMOUNTAIN CAPITAL MANAGEMENT** New York, NY
Head of Trading

- Manage a team of 11 traders whom executed an average of 500 trades per day across over 30 products.
- Relationship manager for BlueMountain for all investment banking relationships.
- Negotiation of documents that governed relationships with counterparties.

February 1996- September 2003 **ING FINANCIAL HOLDINGS** New York, NY
Director

- Various roles in the Structured Products business including Product Management, Structuring, and Trading.

June 1992- January 1996 **MERRILL LYNCH & CO.** New York, NY
Associate

Additional Board Memberships

2009- present **POINT NINE FINANCIAL TECHNOLOGIES, LTD**
 2009 - 2010 **SPINVOX, INC**
 2007 - 2009 **LOAN SYNDICATIONS AND TRADING ASSOCIATION (LSTA)**

Philanthropy

2013- present **SOCIAL INNOVATION FORUM/BOSTON OPEN IMPACT**
 Funder/Investment Committee, “Anything Goes” track for 2014 through 2017 Social Innovation Forum.

2012-2016 **TEACH FIRST, UK**
 Member of Development Board

2010-2012 **PRINCES TRUST, UK**
 Member of Development Board

2008 **THE DARFUR PROJECT**
 Organized event that raised \$375,000 to fly medical supplies to Non Government Organizations in the Sudan.